



February 2017

Dear Dairy Industry Partners:

The Washington State Dairy Federation is a voluntary membership organization currently representing 414 dairy farms, and it works with a variety of related agriculture groups on legislative and regulatory issues to ensure that farming in Washington State remains viable, now and in the future. We would not be able to do this without the help of our industry partners!

Washington's dairy industry is:

- the 2nd largest agricultural commodity sector in the state;
- 10th in the U.S. for the number of cows;
- 6th in the U.S. milk per cow;
- 18th in the U.S. forage production; and
- 11th in the U.S. average herd size.

Check out our website at WaStateDairy.com as we offer a link from our associate member's listing to your website, making it easy for our producers to find you. It is updated with dairy industry-related topics and our weekly news.

With your 2017 membership to the Washington State Dairy Federation you will receive:

- Weekly News (electronic);
- Legislative Updates during the Washington Legislative Sessions (electronic);
- Industry Alerts throughout the year, plus pertinent industry informational reports;
- Access to advertising, both in our mailer and electronic news;
- Website link from our website to your company website;
- Washington Dairy Conference invitation.

Our Washington Dairy Conference this year will be held at the Yakima Convention Center, Yakima, Washington, on November 6th & 7th. This is a very large, useable space and will provide us with two large rooms, one for general sessions and meals and one for exhibitors, plus 3 smaller rooms for breakouts. These rooms are side-by-side and all on the same floor. Our agenda will build in traffic flow through the exhibitor room. The Washington State Dairy Women will again hold their fun Ambassador Scholarship Auction.

You may find the Associate Membership form enclosed or on the website; dues for one year are \$125.00. (If you were a 2016 Annual Meeting Exhibitor, your 2017 membership is free.) If you need further information, or have any questions, don't hesitate to call at 360.482.3485 or email Darcel at Darcel@WaStateDairy.com.

Sincerely,

Daniel Wood, Executive Director